## COURT OF CHANCERY OF THE STATE OF DELAWARE

JOHN W. NOBLE VICE CHANCELLOR 417 SOUTH STATE STREET DOVER, DELAWARE 19901 TELEPHONE: (302) 739-4397 FACSIMILE: (302) 739-6179

September 29, 2011

Charles J. Brown, III, Esquire Archer & Greiner, P.C. 300 Delaware Avenue, Suite 1370 Wilmington, DE 19801 Christopher Viceconte, Esquire Gibbons P.C. 1000 N. West Street, Suite 1200 Wilmington, DE 19801

Re: Ross Holding and Management Company, et al. v. Advance Realty Group, LLC, et al. C.A. No. 4113-VCN

Date Submitted: June 27, 2011

## Dear Counsel:

The Plaintiffs claim that the Defendants liquidated (or will liquidate) certain interests that may cause negative tax consequences. Thus, the Plaintiffs are asserting a not-well-defined claim for the increased tax liability that may be attributable to the Defendants' conduct.

Advance Realty Group, LLC, et al.

C.A. No. 4113-VCN

September 29, 2011

Page 2

The Defendants want the Plaintiffs' (and the Plaintiffs' partners' and

shareholders')1 tax returns—unredacted—and various related documents for the

period 2001 through 2010.<sup>2</sup> The Plaintiffs assert that this request is overly broad

and will capture information that should be accorded confidential status and that

will not inform an analysis of the impact of Defendants' actions on Plaintiffs' tax

liability.

Some of the Plaintiffs' tax information is relevant and, indeed, necessary if

the Plaintiffs are to pursue these claims. Some of the information which

Defendants will obtain if the request is granted will be irrelevant. That leaves the

question of how to define or describe the information which needs to be produced.

Unfortunately, no one has been able to provide a workable standard that would

limit the information appropriately required and would allow for redaction of the

various tax returns only to the extent necessary to excise the unhelpful entries.

With the tax returns containing necessary information and no means provided for

<sup>1</sup> The Court assumes that the term "shareholders," as used here, includes only those shareholders who report their respective Plaintiff's tax information on a pass-through basis.

<sup>2</sup> Evidently, the Plaintiffs have agreed to provide the Plaintiffs' unredacted 2008 returns in a form acceptable to the Defendants.

Advance Realty Group, LLC, et al.

C.A. No. 4113-VCN

September 29, 2011

Page 3

limiting that information, it is difficult to find an answer other than full production

of the Plaintiffs' and their partners' and shareholders' unredacted tax returns and

supporting schedules and attachments filed with the returns. To the extent that the

Defendants are seeking information beyond that which was filed with the tax

returns, they have not shown need and that portion of their request is denied. It

may turn out that further production becomes necessary as a result of information

contained in the tax returns and supporting schedules, but it will not be ordered

now because at some point this type of production becomes unnecessarily and

unreasonably intrusive.

The parties, early on in the litigation, anticipated that confidential

information might be produced. The Stipulation and Order of Confidentiality

specifically allows for the designation of discovery materials as Restricted

Confidential. The tax returns would appear to qualify for a Restricted Confidential

designation as "personal income and tax information." It may not be a perfect

solution, but it does offer a practicable methodology for resolving the current

<sup>3</sup> Docket Item 97 at  $\P$  5.

-

Advance Realty Group, LLC, et al.

C.A. No. 4113-VCN

September 29, 2011

Page 4

impasse without creating material risk that confidential information will be

released.

Plaintiffs have intimated that calculating damages could be delayed until

liability is determined. No motion for bifurcating the liability and damages phases

has been presented. Moreover, no apparent major efficiency would be achieved by

postponing a portion of this proceeding.

There is also Plaintiffs' suggestion that the claims giving rise to this

discovery dispute are not yet ripe.<sup>4</sup> Plaintiffs are bringing the claims; if they are

bringing claims that are not ripe, that should not benefit them. If there are claims

to pursue, discovery should be taken.<sup>5</sup> If there are no claims to pursue, it is not

clear why either discovery is necessary or why claims remain pending. For present

purposes, the pendency of such claims is the result of the Plaintiffs' litigation

strategy.

\_

<sup>4</sup> Plaintiffs' allocated losses apparently exceed their allocated gains.

<sup>&</sup>lt;sup>5</sup> The Plaintiffs have made their tax records relevant. If the claims are withdrawn, the Defendants' pending discovery requests, presumably, would become moot.

Advance Realty Group, LLC, et al.

C.A. No. 4113-VCN

September 29, 2011

Page 5

Part of the problem may be that the Plaintiffs and the Defendants do not

share the same understanding of the Plaintiffs' tax claims. The Defendants

understand them to include the consequences of liquidation of ARG's portfolio and

reduction of debt that Plaintiffs' argue was improperly created through the

conversion agreement. The Plaintiffs describe a somewhat simpler basis for their

tax claim: one resulting from unreimbursed tax liability when allocated gains

exceed allocated losses while there is no corresponding cash distribution. The

Plaintiffs' formulation is arguably more straightforward, but the same tax

information is necessary to calculate the damages suffered (or which may be

suffered) by the Plaintiffs (or their partners and shareholders).

Accordingly, for the foregoing reasons, the Defendants' motions<sup>6</sup> seeking

unredacted tax returns are granted.<sup>7</sup> To the extent that the motions seek documents

beyond the tax returns, they are denied.

\_

<sup>6</sup> Defs.' Mot. to Compel Production of Pls.' Tax Returns; Defs.' Mot. for Comm. for Issuance of Subpoenas (to Laura Nicole Senkevitch Trust, Emilee Rose Senkevitch Trust, Diana L. Senkevitch, Northfield Advisors, Inc., P Ross Family Partnership, and Paul Ross).

<sup>7</sup> This is subject to the assumption set forth in note 1, *supra*.

Ross Holding and Management Company, et al. v. Advance Realty Group, LLC, et al. C.A. No. 4113-VCN
September 29, 2011
Page 6

## IT IS SO ORDERED.

Very Truly yours,

/s/ John W. Noble

JWN/cap

cc: Register in Chancery-K